

# **THEME**

## **ASK – JUST ONE**

By Bruce Nelson  
Kalasbell Ward Bozeman, Montana Stake

**What would happen if all the members in the church were to ASK - JUST ONE - person per day, the following questions.**

**If we asked just 5 people a week.  $5 \times 52 =$ 's 260 people asked per year. If 10% gave referrals or heard the discussions that would be 26 people per year that each person could have hear the discussions.**

**When you go to the grocery store, pumping gas, post office, or wherever you go, there are non-members. Friends or inactive members could be asked the same questions and invited to church activities**

**Keep a record – and turn it in to the ward mission leader each Sunday. Call him with the name and phone numbers if there are any interested sooner.**

### **QUESTONS**

**1 – Excuse me, could you help me?**

**Answer - People want to help you, so most say, “Yes”**

**2 – Do you know of anyone, that would be interested in learning about (Jesus Christ)?  
or (Genealogy, Christ’s visit to America, quilting, etc.)**

**Answer - They say 1 – “No” 2- “Yes” 3 – “I am”**

**These are the two proven questions, in the business world, to get new leads for new sales people, to sell things to. It will work for the church, also. It is hard at first, but gets easier. I have done it many times to get new referrals. Try it yourself, it works.**

**ASK – JUST ONE**

**Have a ward practice. All ask, 30 people, to gain some experience.**

**The goal is to be teaching many people at the church day, night, or in their homes.**

**All members carry pen and paper to write names, and referrals on. They then transfer to the sheet.**

**EXAMPLE OF THINGS INCLUDED ON MEMBER SHEETS  
20+ to a sheet for those who ask more**

**ASK – JUST ONE**

**Name of person asking**\_\_\_\_\_

**DATE OF CONTACT**\_\_\_\_\_

**WHERE CONTACTED**\_\_\_\_\_

**NAME**\_\_\_\_\_

**ADDRESS**\_\_\_\_\_

**PHONE**\_\_\_\_\_

**REFERRED BY**\_\_\_\_\_ **(FOR THOSE REFERRING)**

**APPOINTMENT DATE**\_\_\_\_\_

**( RECCOMFIRMED BY PERSON WHO GOT  
APPOINTMENT OR REFFERAL,  
ALWAYS - IN A 3 WAY CALL WITH WARD MISSION  
LEADER OR SOMEONE ELSE)**

**OTHER:**

**(If just a few try it, then it will catch on, because of the success of those who do it. It works!!!)**